

Message Text

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FM AMEMBASSY MEXICO

TO AMEMBASSY SAIGON

INFO SECSTATE WASHDC 9971

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E.O. 11652: N/A

TAGS: EAID, VS, MX

SUBJ: MEXICAN INQUIRY RE FERTILIZER PROJECT FOR S. VIET-NAM

BUFETE INDUSTRIAL, S.A., VERY LARGE AND REPUTABLE ENGINEERING FIRM IN MEXICO CITY AND OWNER OF PROCESS TO MANUFACTURE AMMONIUM SULPHATE FERTILIZER, HAS RECEIVED INQUIRIES FROM TWO SOUTH VIETNAMESE FIRMS WISHING TO ACQUIRE LICENSE FOR MANUFACTURE THERE. FIRM ARE HONG HA TRADING, 806 TRAN HUNG DAO, SAIGON 5, P.O. BOX 2856 AND TRAN K. COUNG AND ASSOCIATES, 178-23 CHI LANG, SHU NHUAN, SAIGON, P.O. BOX 1576. IN VIEW OF USC INTEREST IN FURTHERING FERTILIZER PRODUCTION IN SOUTH VIET-NAM, EMBASSY WOULD APPRECIATE RECEIVING AVAILABLE INFORMATION RE FOLLOWING QUESTIONS: 1) IS SOUTH VIETNAMESE GOVERNMENT REALLY INTERESTED IN BUILDING AN AMMONIUM SULPHATE FERTILIZER PLANT 50 TON/DAY? 2) ARE THESE LEGITIMATE AGENTS? 3) WILL SOUTH VIETNAMESE GOVT DEAL THROUGH THESE AGENTS OR WOULD THEY PREFER DEAL DIRECT? 4) WOULD AID FINANCING BE INVOLVED?
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Message Attributes

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